



Post Name: CHIEF EXECUTIVE OFFICER

Place of work: IITM Bioincubator (IITMBI), IITM Research Park, No. 1, Kanagam Road, Tharamani, Chennai – 600 113.

Essential Qualification: Masters (including MBA) with 5+ years of experience (or) PhD with 3 years of experience, with background in Life Sciences/ Biotechnology/ Engineering/ associated fields. The candidate must demonstrate leadership and management skills, and previous experience leading teams and programs.

Desirable Qualification: Prior experience in administrative or lead positions in the startup/ innovation/ entrepreneurship domains, and good networking in innovation ecosystem. Must be clearly able to demonstrate entrepreneurial skills and experience as an enabler for start-ups/Innovation ecosystem or as an entrepreneur or start-up founder. Strong command on English language (reading, writing and speaking).

Pay scale: As per IC&SR (@IITM) norms and experience criteria (INR 75,000 to 1,25,000/- p.m., negotiable based on qualifications and experience).

Job Profile:

- The CEO is expected to have a bird's eye vision for the growth of IITMBI. He/ She must oversee the everyday operations/ infrastructure/ scientific activities at IITMBI.
- The CEO should lead all operations at IITMBI, provide strategic directions, build and scale incubation programs, measure impact, and collaborate with national and global ecosystems to employ best practices.
- The CEO has to connect to Government funding agencies, corporates and other organizations for generation of funds.
- The CEO will be instrumental in developing timely business promotion models for IITMBI. Towards this, the CEO will organise appropriate translational activities, including for the expansion of IITMBI as a Contract Research Organization.
- The CEO will also oversee incubation operations connecting to the Incubation Manager, financial operations connecting to the Finance Manager, infrastructure operations (including equipment) connecting to the Project Officer, and dissemination activities connecting to the Outreach team.
- The CEO will be the IITMBI representative for interfacing with other nodes of operations such as IITM institute bodies (ICSR, CCE, IEC, IP Cell, GE Office, etc.), IITM Incubation Cell and IITM Research Park.
- The CEO should have a thorough understanding and connection with the bio-entrepreneurship and funding ecosystems for healthy networking with other partners; to connect IITMBI start-ups to relevant stakeholders (eg, Government funding programmes, angel investors, venture

capitalists, funding agencies, corporates, domain experts, etc.) for fundraising activities; to engage in fundraising proposals to strengthen and scale-up incubator and its operations.

- The CEO will be responsible for all documentation pertaining to IITMBI's compiled operation reports, including progress evaluation reports for submission to funding agencies and other stakeholders.
- The CEO must have a clear understanding of local, national and global start-up ecosystems and the ability to establish ways to collaborate with ecosystem stakeholders for advancing the objectives of IITMBI.
- The CEO should steer the early stage start-ups to growth stage enterprises, and simultaneously work for the sustainability model for IITMBI.
- The CEO should provide overall strategic planning and implementation along with strategic and operational guidance to IITMBI team and overall qualitative setup of innovation ecosystem.
- The CEO should create significant value for start-ups, investors and incubator to make it one of the top bioincubators.

Send your complete applications to BI-Head@bioincubator.iitm.ac.in on or before 20-11-2022.